

THE NERLAND AGENCY TAX-DEFERRED SAVINGS PLAN ENROLLMENT/CHANGE FORM

I. GENERAL INFORMATION

A. Participant's Name: _____
 B. Address: _____
 C. Social Security Number: _____
 D. Date of Birth: _____ E. Date of Hire: _____ F. Are you married: Yes No
 G. Rehired Employees Only: Date of Termination: _____ Date of Rehire: _____

II. DEFERRAL ELECTION

- I elect to defer \$ _____ or _____% of my compensation each pay period on a pre-tax basis (**standard 401(k)**).
- I elect to not contribute to the plan.

Your total 401(k) contributions cannot exceed \$17,000 during 2012. However, if you have or will attain age 50 on or before the last day of 2012, and you have deferred the maximum allowable, \$17,000, you may also make an additional catch-up contribution of up to \$5,500 for 2012.

III. INVESTMENT ELECTION (ELECTION APPLIES TO FUTURE CONTRIBUTIONS ONLY)

All elections below must be expressed in 1% increments and combine to a total of 100%.

American Century Ultra Investor	TWCUX	_____ %	Vanguard 500 Index Signal	VIFSX	_____ %
American Funds Fundamental Investors R3	RFNCX	_____ %	Vanguard Intermediate Term Treasury	VFITX	_____ %
Buffalo Large Cap Fund	BUFEX	_____ %	Vanguard Small Cap Value Index	VISVX	_____ %
DFA US Large Cap Value	DFLVX	_____ %	Vanguard Target Retirement 2015	VTXVX	_____ %
Eaton Vance Income Fund of Boston A	EVIBX	_____ %	Vanguard Target Retirement 2020	VTWNX	_____ %
Federated Emerging Market Debt A	IHIAX	_____ %	Vanguard Target Retirement 2025	VTTVX	_____ %
Gartmore Morley Stable Value	MF4034	_____ %	Vanguard Target Retirement 2030	VTHRX	_____ %
Ivy Small Cap Growth	WSGAX	_____ %	Vanguard Target Retirement 2035	VTTHX	_____ %
Janus Balanced T	JABAX	_____ %	Vanguard Target Retirement 2040	VFORX	_____ %
Janus Worldwide T	JAWWX	_____ %	Vanguard Target Retirement 2045	VTIVX	_____ %
Oppenheimer Quest International Value Y	QIVYX	_____ %	Vanguard Target Retirement 2050	VFIFX	_____ %
PIMCO Total Return A	PTTAX	_____ %	Vanguard Target Retirement 2055	VFFVX	_____ %
Royce Heritage	RHFHX	_____ %	Vanguard Target Retirement Income	VTINX	_____ %
Thornburg International Growth R5	TINFX	_____ %	Westport Fund	WPFIX	_____ %

TOTAL OF ALL ELECTIONS: 100%

IV. AUTHORIZATION

Sign and date this form to validate the above information. Your deferral election(s) will remain in effect until you change them in writing, and your investment elections will remain in effect until you change them through the Retirement Access System at www.yourplanaccess.net/nwps/ or (877) 410-9984 provider number 6789. You may increase or decrease contributions as of the first day of each month or as specified by the plan document.

X _____ X _____
 Signature of Participant Date Signature of Plan Administrator Date

Forward to: Ms. Lisa King, The Nerland Agency, 808 E Street, Anchorage, AK 99501